Join the
JABLOTRON FAMILY

JABLOTRON
CREATING ALARMS

ABOUT JABLOTRON

We are a purely Czech technology company with our own development and production and a tradition that dates back to 1990. Together with twenty other companies we form the JABLOTRON GROUP. We provide state-of-the-art solutions for the protection of property and the health and safety of our customers. We always place great emphasis on the user comfort of our products.

73 countries
buy our products

670 employees

1.3 million
secured buildings

We have been defining the standard of the global IoT network for **7+** years

Our alarms are installed by

30 k installation partners

A COMPREHENSIVE SOLUTION for your security and convenience

JABLOTRON 100+

- o A professional security system
- o Easy and fast to install
- o Bus, wireless and combined solutions
- o Flexible installation size
- o Wide range of detectors
- o EN 50131 certification

JABLOTRON ACADEMY

- o A sophisticated training system
- o Basic and advanced courses
- o New materials and e-learning materials
- o Professional instructors

What do I get as an installation partner?

MyCOMPANY

- o Web and mobile application
- o Remote installation service
- o Online access to the customer database
- o Creation of commercial offers
- o A source of up-to-date information

TECHNICAL & MARKETING SUPPORT

- o Qualified technical consultancy
- o Individual help during initial installation and special projects
- o Marketing and promotional materials
- o Branding of sales outlets and vehicles
- o Special events for top partners

SECURITY

- A custom alarm system
- Professional installation by certified partners
- Building-friendly and affordable installation
- Intuitive control and simple authorisation

MyJABLOTRON

- Web and mobile application
- Remote control
- Constant provision of information
- Everything in one place

What do I offer customers?
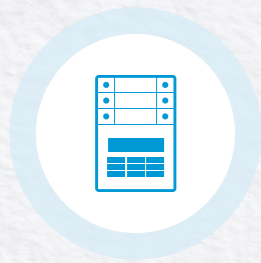
VIDEO VERIFICATION

- Direct connection between cameras and the alarm
- Immediate information about each and every incident
- Automatic minute-long recording in the event of an alarm
- Visual check on the situation wherever you are

PROTECTION AGAINST THE ELEMENTS

- Warns of smoke as well as gas and water leaks
- Early warning of imminent danger
- Acoustic alarm

JABLOTRON 100+

This professional security system protects you not only against thieves, but also against fire, flooding or a gas leak and is also able to control the heating or for example open your garage door.

Thanks to the wide range of detectors, it can flexibly adapt both to the security demands of large companies and also to the requirements of households. You can also upgrade it any time in the future. You can have up to 20 segments used to control the individual sections on your keyboard.

The wide range of wireless and bus features allows for building-friendly installation at an affordable price. As our installation partner, you also get configuration programmes free of charge which will take you through set-up of the alarm, making installation even quicker and simpler.

The JABLOTRON 100+ system can be connected to a monitoring and alarm centre where operators evaluate reports from the alarm 24 hours a day and if necessary send out an intervention team to the guarded building.

TECHNICAL SPECIFICATIONS

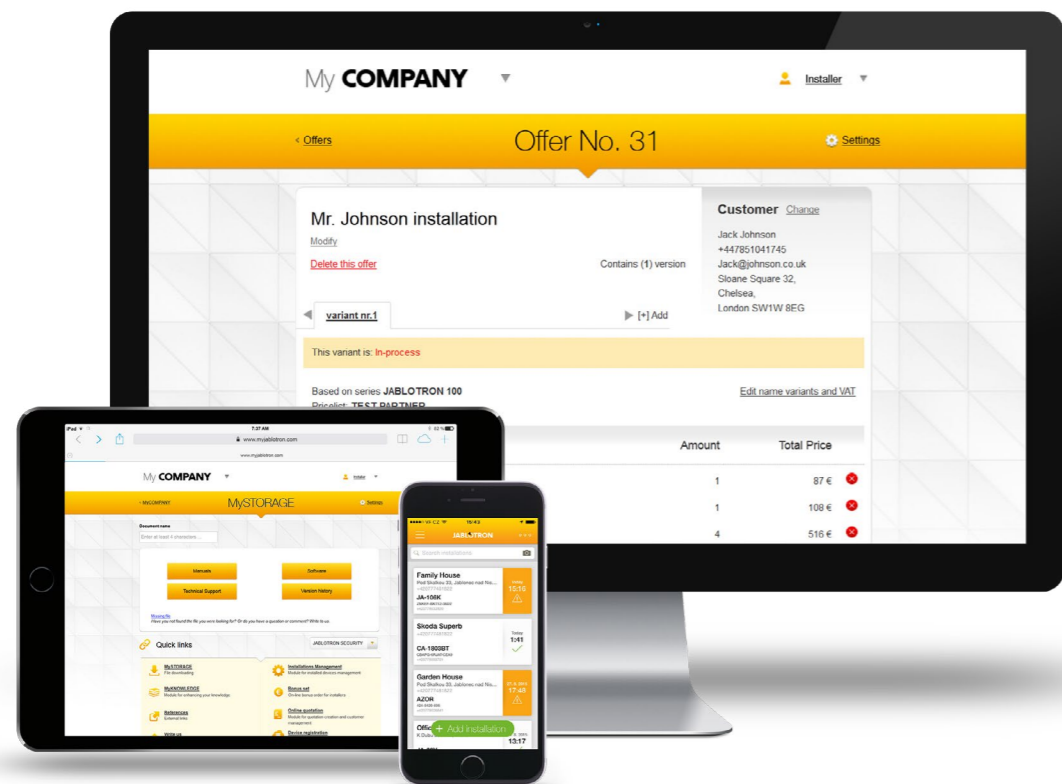|	
Bus or wireless peripherals	**up to 230**
Users	**up to 600 different codes**
Sections	**up to 15**
Control modules	**up to 128**
Calendars	**64 mutually independent calendar actions** for automatic launch of smart functions
Communication	**LAN/GSM/GPRS/3G/PSTN**
Reports from MyJABLOTRON	**text message, e-mail or PUSH** notifications to an unlimited number of users
Reports from the control panel	**text message to up to 50 users**
Certification	**for level 2 in line with EN 50131**

THE MyCOMPANY APPLICATION

Cloud services and applications are a standard feature of JABLOTRON products. Use our free mobile and web app MyCOMPANY, created for the needs of our installation partners. You can easily create quotes, have access to your customer database and maintain their devices remotely.

All communication is backed up and multi-level protection is ensured as a matter of course.

INSTALLATION ADMINISTRATION

You can now react to the customers' requests remotely by using our app. You can easily change the settings of a device or add another user. You will also see an overview of all your installations in one place. You can filter the information and show only, say, the alarms with a reported error.

EDUCATION AND MATERIAL DATABASE

Avoid piles of paperwork or downloading materials from numerous different sources. You will find everything in one place in the MyCOMPANY app. You will find everything from installation manuals, to the latest software documentation, leaflets and other materials for self-promotion.

QUOTE CREATION

You no longer have to spend hours creating a professional-looking quote. You can set your own template with your logo and contact details in the MyCOMPANY app. The only thing left to do is choose the products you will offer to the customers and they will be saved in the document with their image and description.

FREE NOTIFICATIONS

You will have an unlimited overview of all installed devices thanks to PUSH notifications, emails or SMSes. You will know immediately if an alarm was set off in your customer's premises or if their device needs a maintenance check-up.

JABLOTRON ACADEMY

When you become a certified Jablotron installation partner, you become an officially recognized and approved member of the Jablotron global network of distributors and installers. Our certification entitles you to design and install our alarm systems as well as guarantees to your customers that you are a reliable, trustworthy, and highly-professional expert within the security field of business.

WHETHER YOU PASS THE CERTIFICATION PROCESS VIA OUR BASIC OR ADVANCED TRAINING COURSE, YOU WILL GAIN:

o   Comprehensive knowledge from our qualified presenters, complete with real-life tips
o   3 years of post-guarantee service on our JABLOTRON products
o   Free access to the MyCOMPANY app to new and e-learning materials
o   An alarm kit at a reduced price
o   Access to our technical and marketing support

TECHNICAL AND MARKETING SUPPORT

We are well aware that your success is also our success. Therefore, delivering our installation partners professional technical assistance and sales & marketing support is one of our top priorities.

For more information or particular questions, please contact your local Jablotron dealer.

TECHNICAL SUPPORT

You will have a team of trained and certified technicians behind you with the direct support of Jablotron Technical Support. Our technicians are ready to help you, not only with initial installation, but also with the resolution of more demanding and more extensive projects.

BRANDING CARS & PLACES OF BUSINESS

Take advantage of our experienced in-house marketing team and ensure your market visibility together with one of the world leaders in the electronic security systems industry. Whether you decide on car advertising stickers or branding your shop, you can always rely on professional, high-quality graphics.
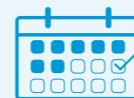
MARKETING AND PROMOTIONAL MATERIALS

We provide our distribution network members with a sophisticated set of marketing materials and promotional items enabling you to comprehensively present all key product features and benefits to your customers. Brochures and other presentation materials such as panels, roll-ups or pop-up booths, branded tools for your work, all of this is ready to be used for boosting your business.

SPECIAL EVENTS FOR TOP PARTNERS

With our best installation partners we regularly meet at special events and occasions. And for the very top ones, we have prepared an extraordinary incentive program in our homeland, during which you will learn about running the Jablotron company, you will visit our headquarters, showroom and other key buildings and you will enjoy an accompanying program with our representatives.